

## Commercial Loan Application Form

APPLICATION DETAILS					
Applicant Name(s)					
Broker Name		Company Name			
Broker ID		Email			
Contact Number		ACL/ACR Number			
Application ID		Date			
SCENARIO DET	AILS				
Case Number	Pepper use only				
Exception (If Applicable)					
intended recipient, no	nded only for Pepper Money Limited and contain or may you use, review, disclose, disseminate or nt in error please destroy and notify the sender im	copy any information conta			
Please email applicati	ion to CRE@pepper.com.au.				
CHECKLIST (INF	FORMATION TO INCLUDE WITH TH	IS APPLICATION)			
□ Online Application Form  Form must be fully completed with all relevant supporting documents including Pepper Serviceability Calculator attached. Pages 4, 15 and 19 must be signed and dated. The turnaround time for this application may be impacted if submitted with incomplete or omitted information.					
☐ Identification Verification  Please provide a completed Pepper Customer Identification Form for each borrower, guarantor and individual beneficial owner with clear copies of ID (attached to this form).					
<ul> <li>□ Refinance / Debt Consolidation:</li> <li>Statements for loans being refinanced (only required if Comprehensive Credit Reporting does not have repayment history available):</li> <li>□ 3 months for all non-mortgages,</li> <li>□ 6 months for mortgages and</li> <li>□ 12 months for loans with other non-conforming lenders.</li> </ul>					
□ <b>Discharge Authority</b> Please provide a completed discharge authority form for refinance applications. This will assist in a quicker settlement.					
□ PAYG Income Evidence: □ Two recent payslips within 30 days □ Plus one of the following: □ Most recent Income Statement/Payment Summary, □ Notice of Assessment, □ Letter of Employment (On company letterhead, dated within last 30 days, signed by payroll and must state the applicants' name, position, length of service and salary), or □ Three-month bank statements showing salary credits					

#### NOTES SUPPORTING APPLICATION

Commercial BDM. Client Background - Overview of primary source of income, their business and any pertinent issues. Security property - Brief description of the security property, including location, type of property, age, quality, lease arrangements and any other notable features. Industry - Information on the industry(ies) that the client is involved in and how long the client has been in the industry. If the property is an investment property what industry does the tenant operate in. Management and Shareholding - Comment on the experience and depth of the management team and, if a company, the same for directors and major shareholders. Please provide a corporate tree as an attachment. Trust Borrower - What is the Trust structure, who are the beneficial owners of the trust. Please ensure you attach a stamped (where applicable), certified trust deed.

Note: All Applications are to be submitted with a completed Servicing Calculator, if you require assistance please refer to your Pepper

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## **Customer Identification Form**

A1) PERSONAL INFORMATION

(to be collected for each applicant and guarantor and loan signatory)

NB: If you have not completed a face-to-face verification, please direct your customer to pepper.clientid.com.au to arrange for their identity verification to be completed.

tle	rs Miss Ms Other		Date of Birth	/ /
ull legal name as per rth certificate/passport	Given Names	Surname		
dress	Street	Suburb	State	Postcode
2) VERIFICATION US	SING ORIGINAL DOCUMENTS	- SATISFY ONE OF T	HE CATEGORIES	BELOW:
PORTANT: The documer rrent within the preceeding	nts produced must be current, except for g 2 years.	an expired Australian pass	sport which has not bee	n cancelled and was
MINIMUM DOC	UMENT REQUIREMENTS			
<u>plus</u> Australian driv	or foreign passport vers licence or photo card ne or marriage certificate if necessary	plus full birth c certificate plus Medicare Veterans Affairs	ers licence or photo card ertificate or citizenship of or Centrelink or Depart is card f name or marriage cert	certificate or descent
plus full birth certific certificate plus Medicare or C Affairs card	or foreign passport cate or citizenship certificate or descent centrelink or Department of Veterans ne or marriage certificate if necessary	plus another for document plus change of OR (b) Australian F plus full birth coplus another for document	Passport or foreign pass orm of government issue f name or marriage cert Passport or foreign pass pertificate orm of government issue f name or marriage cert	ed photographic identificate if necessary  port  ed photographic identificate if necessary
3) BROKER DECLAF  I, Full Name of Broke		ii English translation must	be provided by all appli	oved translation service
	ited broker acknowledge and confirm that	at I met with the customer	face to face and perforn	ned a Verification of
being a Pepper accred Identity (VOI) which too	ok place at:			
3 11	ok place at:		On	Date
Address  The identification relate The original identification endorsed by me as true The customer appeared	es to the customer with details provided on documents as listed in A2 of this form e copies are attached to this form, and d to have similar facial characteristics to the and understands English fluently. If not, the	n were produced to me and	d copies of these docum	nents signed; dated and
Address  The identification relate The original identification endorsed by me as true The customer appeared	es to the customer with details provided on documents as listed in A2 of this form e copies are attached to this form, and d to have similar facial characteristics to the	n were produced to me and	d copies of these docum	nents signed; dated and

copies of original documents signed, dated and endorsed by the Pepper accredited broker and used to identify the customer to be sent to Pepper Money Limited - CRE@pepper.com.au or fax to 02 8076 0016

## ACCOUNTANT DETAILS (IF SELF-EMPLOYED/SUBCONTRACTOR/INVESTOR)

APPLICANT 1 / GUARANTOR 1			APPLICANT 2 / GUARANTOR 2				
Firm Name		Firm Nan	me				
Contact Name		Contact I	Name				
Address		Address	3				
Phone		Phone					
Fax		Fax					
Email		Email					
APPLICANT DETAILS							
FOR COMPANY/TRUST BORROWERS							
Company Name				☐ Borrower ☐ (	Guarantor		
ACN			ABN				
Trading Name							
Nature of Business							
Full Name of Trust							
Full Name of Trustee							
Full Name of Settlor of Trust							
SHAREHOLDING				_			
Name 1.	Position			Share %owned			
Name 2.	Position			Share %owned			
Name 3.	Position			Share %owned			
Type of Trust (Unit, Discretionary, Hybrid etc.)					7000		
Registered Office Address							
					4		
Address of Principal Place of Business							
					:: 		
Phone			Fax				
Name of Director 1			Email				
Name of Director 2			Email		000		
Name of Director 3			Email				

## APPLICANT DETAILS FOR INDIVIDUAL BORROWERS/INDIVIDUAL GUARANTORS

APPLICANT 1 / GUARANTOR 1	APPLICANT 27 GUARANTOR 2			
Applicant Type Borrower Guarantor	Applicant Type Borrower Guarantor			
Title ☐ Mr ☐ Ms ☐ Miss ☐ Mrs ☐ Dr ☐ Other	Title Mr Ms Miss Mrs Dr Other			
Full Name	Full Name			
Other Name(s) Commonly Known By	Other Name(s) Commonly Known By			
Full name of spouse	Full name of spouse			
Number of Dependants	Number of Dependants			
Ages of Dependants	Ages of Dependants			
Current Address	Current Address			
State Post Code Years There	State Post Code Years There			
Are you ☐ An owner ☐ Renting ☐ Living with relatives	Are you ☐ An owner ☐ Renting ☐ Living with relatives			
Post-settlement Postal Address for service of notices and other documents (PO Box addresses are not acceptable)	Post-settlement Postal Address for service of notices and other documents (PO Box addresses are not acceptable)			
State Post Code Years There	State Post Code Years There			
Previous Address (If current is less than 3 years)	Previous Address (If current is less than 3 years)			
State Post Code Years There	State Post Code Years There			
Gender Male Female	Gender  Male  Female			
DL No. & State DL No. State	DL No. & State DL No. State			
Marital Status	Marital Status			
DOB	DOB /			
Residency Status Resident Non-resident	Residency Status Resident Non-resident			
Phone	Phone BH			
АН	AH C in			
Mobile	Mobile			
Email address for service of notices	Email address for service of notices			

### EMPLOYMENT DETAILS FOR INDIVIDUAL BORROWERS/INDIVIDUAL GUARANTORS

#### APPLICANT 1 / GUARANTOR 1 APPLICANT 2 / GUARANTOR 2 Self-Employed ☐ Yes ☐ No Self-Employed ☐ Yes ☐ No If Yes, complete section Self-Employed Details below If Yes, complete section Self-Employed Details below Previous Employers (if current is less than 3 years) Previous Employers (if current is less than 3 years) Occupation Occupation Basis F/T P/T Casual Temp Other Basis F/T P/T Casual Temp Other Employer Employer Employment start date Employment start date Address Address Monthly Gross Income Monthly Gross Income Other Allowances Other Allowances Overtime Overtime Rental Income Rental Income Other Income Other Income Other Income Details Other Income Details Previous Employers (If current is less than 3 years) Previous Employers (If current is less than 3 years) Previous Previous Employer's Employer's Address Address Occupation Occupation Years There Years There Are you on probation ☐ Yes ☐ No Are you on probation ☐ Yes ☐ No Are you retired, unemployed or a homemaker? ☐ Yes ☐ No Are you retired, unemployed or a homemaker? ☐ Yes ☐ No Are you a US citizen or US resident for tax purposes ☐ Yes ☐ No Are you a US citizen or US resident for tax purposes ☐ Yes ☐ No

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#### SELF-EMPLOYED DETAILS APPLICANT 1 / GUARANTOR 1 APPLICANT 2 / GUARANTOR 2 **Trading Name** Trading Name ACN ABN ACN ABN Nature of Business Nature of Business **Business Address Business Address** ☐ Sole Trader ☐ Partnership ☐ Company ☐ Sole Trader ☐ Partnership ☐ Company How long has this business been owned? How long has this business been owned? How long has the ABN been registered (Min. 2 years)? Years How long has the ABN been registered (Min. 2 years)? Is the business registered for GST for 12 months? $\square$ Yes $\square$ No Is the business registered for GST for 12 months? $\square$ Yes $\square$ No

## FINANCIAL INFORMATION ASSETS (FOR ALL BORROWERS)

If you are making a joint application, and you would like to make a separate declaration of assets and liabilities, one applicant may attach a separate sheet of paper.

BORROWER/

ASSETS	DETAILS	VALUE	GUARANTOR
Property Address		\$	□App1 □App2 □ Gua1 □ Gua2
		\$	□App1 □App2 □ Gua1 □ Gua2
		\$	□App1□App2□Gua1□Gua2
		\$	□App1 □App2 □ Gua1 □ Gua2
Savings Account		\$	□App1□App2□Gua1□Gua2
		\$	□App1□App2□Gua1□Gua2
Investments/ Shares/		\$	□App1□App2□Gua1□Gua2
Superannuation		\$	□App1□App2□Gua1□Gua2
Motor Vehicles		\$	□App1□App2□Gua1□Gua2
Motor verticles		\$	□App1□App2□Gua1□Gua2
Furniture		\$	□App1□App2□Gua1□Gua2
(Insured value)		\$	□App1□App2□Gua1□Gua2
Other (Boats, tools of trade, etc.)		\$	□App1□App2□Gua1□Gua2
(Boats, tools of trade, etc.)		\$	□App1□App2□Gua1□Gua2
Personal Items		\$	□App1□App2□Gua1□Gua2
		\$	□App1□App2□Gua1□Gua2
		\$	□App1 □App2 □ Gua1 □ Gua2
	Deposit Paid	\$	□App1 □App2 □ Gua1 □ Gua2
	Total Assets	\$	

## FINANCIAL INFORMATION LIABILITES (FOR ALL BORROWERS)

LIABILITY	CREDITPROVIDER	CREDIT LIMIT	MONTHLY PAYMENT	DEBT TO CONTINUE	_	BORROWER/ GUARANTOR
Commercial Loan		\$	\$	□Yes□No	\$	□App1 □App2 □ Gua1 □ Gua2
Credit Card		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
Hire Purchase		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
Lease		\$	\$	☐ Yes ☐ No	\$	□App1 □App2 □ Gua1 □ Gua2
Line Of Credit		\$	\$	☐ Yes ☐ No	\$	□App1 □App2 □ Gua1 □ Gua2
Mortgage Loan Property 1		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
Mortgage Loan Property 2		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
Mortgage Loan Property 3		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
Mortgage Loan Property 4		\$	\$	☐ Yes ☐ No	\$	□App1 □App2 □ Gua1 □ Gua2
Other Loan		\$	\$	☐ Yes ☐ No	\$	□App1 □App2 □ Gua1 □ Gua2
Outstanding Taxation		\$	\$	☐ Yes ☐ No	\$	□App1 □App2 □ Gua1 □ Gua2
Overdraft		\$	\$	☐ Yes ☐ No	\$	□App1 □App2 □ Gua1 □ Gua2
Personal Loan		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
Term Loan		\$	\$	☐ Yes ☐ No	\$	□App1□App2□Gua1□Gua2
			Tot	al Liabilities	\$	

## FINANCIAL INFORMATION FOR COMMERCIAL UNREGULATED LOANS:

MANDATORY		MONTHLY PAYMENT	BORROWER
Total Monthly Expenes	Total Expenses for individual borrowers/ individual guarantors	\$	□App1 □App2 □Joint

## FINANCIAL INFORMATION FOR REGULATED LOANS:

IF THE DEBT IS FOR A RESIDENTIAL PROPERTY AND IS REGULATED (50% OR MORE IS RESIDENTIAL USE) PLEASE COMPLETE THE DETAILED EXPENSES BELOW

MANDATORY		MONTHLY PAYMENT	BORROWER
Owner occupied property costs	Rates, repairs and maintenance, other household items and utilities (excluding telephone, Internet and Pay TV).	\$	□App1 □App2 □Joint
Other Owner occupied property costs	Body Corporate Fees, Strata Fees and Land Tax on Owner Occupied Property.	\$	□App1 □App2 □Joint
Investment property costs	Rates, taxes, levies, body corporate and strata fees, repairs and maintenance.	\$	□App1 □App2 □Joint
Telephone, Internet & Pay TV	Telephone accounts (home and mobile), internet, pay TV and media streaming subscriptions (such as Netflix and Spotify).	\$	□App1 □App2 □Joint
Groceries	Typical supermarket shop for groceries including food and toiletries.	\$	□App1 □App2 □Joint
Recreation & Entertainment	Alcohol, tobacco, gambling, restaurants, membership fees and subscriptions, pet care, holidays.	\$	□App1 □App2 □Joint
Clothing & Personal Care	Clothing, footwear, cosmetics, personal care.	\$	□App1 □App2 □Joint
Medical & Health	Medical and health costs including doctor, dental, optical and pharmaceutical etc.	\$	□App1 □App2 □Joint
Transport	Public transport, motor vehicle running costs including fuel, servicing, parking and tolls.	\$	□App1 □App2 □Joint
Education - Non-Private schooling	Public education fees and associated costs (preschool, primary, secondary, and tertiary) including books and uniforms etc.	\$	□App1 □App2 □Joint
Education - Private schooling	Private education fees and associated costs (preschool, primary, secondary, and tertiary) including books and uniforms etc.	\$	□App1 □App2 □Joint
Childcare	Childcare including nannies.	\$	□App1 □App2 □Joint
Insurance - General Basic	Insurances including home and contents, motor vehicle and income protection.	\$	□App1 □App2 □Joint
Insurance - Health, Sickness & Personal Accident, Life	Insurances including Health, Sickness and Personal Accident, Life.	\$	□App1 □App2 □Joint
Rent		\$	□App1 □App2 □Joint
Child Maintenance		\$	□App1 □App2 □Joint
Other	Unique items not covered in above categories (must be explained further).	\$	□App1 □App2 □Joint
Total Monthly Expe	nse \$		

			١.	
Total Personal	ı	iahilities	2	

\$

#### PROPERTY OFFERED AS SECURITY **SECURITY 1 SECURITY 2** Address Address Title Particulars ☐ Torrens ☐ Strata Title Particulars ☐ Torrens ☐ Strata ☐ Owner Occupied ☐ Investment ☐ Owner Occupied ☐ Investment Other Other ☐ Office ☐ Retail ☐ Industrial ☐ Residential ☐ Office ☐ Retail ☐ Industrial ☐ Residential Property Type Property Type Other Other Full Name/s to Appear on the Title Deeds After Settlement Full Name/s to Appear on the Title Deeds After Settlement Contact Name of Vendor, Vendor's Real Estate Agent or Owner Contact Name of Vendor, Vendor's Real Estate Agent or Owner (For valuer access) (For valuer access) Are you aware of any environmental contamination affecting Are you aware of any environmental contamination affecting the security property or any property adjoining the security? the security property or any property adjoining the security? ☐ Yes ☐ No ☐ Yes ☐ No Is the land size under 25 acres? Yes No Is the land size under 25 acres? Yes No Zoning¹ ☐ Residential ☐ Rural Residential ☐ Commercial Zoning<sup>1</sup> ☐ Residential ☐ Rural Residential ☐ Commercial Industrial Industrial Purchase Price (Or estimated market value if refinance) Purchase Price (Or estimated market value if refinance) Anticipated Settlement Date **Anticipated Settlement Date**

Note: If any security is for specialised use and the security is listed as unacceptable security type in the Pepper Commercial lending fact sheet (or product guide) the property is not an eligible security for the Pepper Commercial Product

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<sup>&</sup>lt;sup>1</sup> No vacant land, development.

#### **FUNDS POSITION**

The fees and charges listed below are estimates only. Please check with your legal advisor for final amounts.

FUNDS REQUIRED	FUNDS AVAILABLE					
Purchase/Tender Price	Proceeds from Sale of Existing Property					
Land	Calc cnem.gepe.ty					
Discharge Present Debt (including early payout	Deposit Paid					
penalty fees and exit fees)	Own Funds					
Legals	Source of Funds					
Purchase Stamp Duty	Loan Sought					
Mortgage Stamp Duty	Gift/Other					
Application Fees						
Total Funds Required						
Surplus/Deficit	Total Funds Available \$					
FEE PAYMENT AUTHORITY						
☐ I authorise Pepper to debit my credit card for payment of the valuation fee payable in relation to this application.  ☐ I have provided my credit card details via the Fee Payment Tab in Apply online, OR  ☐ I have provided my credit card details via bit.ly/2qqFX1Y and received a token number:  Token No:						

NOTE: Application process will not commence unless this section is completed

#### APPLICANT'S DECLARATION

#### APPLICANT/GUARANTOR 1 APPLICANT/GUARANTOR 2 Have you or your spouse ever been declared bankrupt or insolvent, Have you or your spouse ever been declared bankrupt or insolvent, or had your estate assigned for the benefit of creditors? $\square$ Yes $\square$ No or had your estate assigned for the benefit of creditors? \( \subseteq \text{Yes} \subseteq \text{No} \) Have you or your spouse ever been a shareholder or the officer of a company of which a manager, receiver, and/or liquidator Yes No has been appointed? Is there any unsatisfied judgement entered in any court against you, your spouse, or any company with which you or your spouse are or were a shareholder or officer? Yes No Have you or your spouse, or any company with which you or your Have you or your spouse, or any company with which you or your spouse are or have been associated, had a property foreclosed upon spouse are or have been associated, had a property foreclosed upon

Have you or your spouse ever been in default on any loan agreements or had any defaults listed against you or your spouse on your

☐ Yes ☐ No credit reference?

Are you known by any other name(s)? Yes No If yes, give details of other name(s) below.

or sold by a mortgagee exercising power of sale?

Previous or other name(s)

•	ŭ	
	oouse ever been a sharehol hich a manager, receiver,	
•	ed judgement entered in any company with which you or y r officer?	
1.1	***	1.1.1

Have you or your spouse ever been in default on any loan agreements or had any defaults listed against you or your spouse on your

or sold by a mortgagee exercising power of sale?

Yes No credit reference? Are you known by any other name(s)? Yes No If yes, give details of other name(s) below.

Previous or other name(s)

- I/we have read and understand the particulars which have been completed in this application form and in any form supplement to this application form and state/s that those particulars are true, complete and correct and have been provided to the parties to enable it to determine whether or not to provide to me/us a new loan for which I/we make formal application.
- I/we understand and agree that the parties may cancel or withdraw application, approval or offer for credit facilities if it believes such particulars are not true and correct.
- I/we understand that once a valuation of the property(s) offered as security has been undertaken there will be no refund of any of the
- By submitting this application, I/we consent to receiving notices and other documents from Pepper Money electronically and that electronic communications will be sent to the email address for service I/we have nominated in this loan application.
- I/we acknowledge that, Pepper Money may no longer send paper copies of notices, statements, disclosures and other documents to you.
- I/we acknowledge that, I/we need to check our email regularly for notices, statements, disclosures and other documents.
- I/we acknowledge that, Pepper Money may send notices, statements, disclosures and other documents by email, or by emailing me/us to notify me/us that the document is displayed on, and can be retrieved from, a website.
- I/we acknowledge that, I/we can withdraw your consent to receiving notices, statements, disclosures and other documents electronically at any time.
- I/we acknowledge that I/we have read and understand the agreements, authorisations, consents and declarations above.

Applicant 1		Signature
Date	/	
Applicant 2		Signature
Date	/ /	
Guarantor 1		Signature
Date	/ /	
Guarantor 2		Signature
Date	/ /	

### peppermoney

## **Privacy Consent Form**

"Parties" means Pepper Money Limited ABN 55 094 317 665 and its related bodies corporate, any party who processes the loan application, any insurer, financier, manager, servicer, and any agent of the lender who has an interest in the credit. In this privacy consent, "we", "us" and "our" includes each of the Parties.

By signing this document or otherwise accepting this consent. you consent to the Parties and some other entities collecting. using, holding and disclosing personal information (including sensitive information) and credit-related information about you as set out below. You can find out more about how we deal with your privacy by viewing Pepper's privacy policy at www.pepper.com.au/privacy-policy. We may seek and obtain further personal information (including sensitive information) and credit-related information about you during the course of our dealings with you. The terms of this consent also apply to the collection, use, holding and disclosure of that information. If you do not provide us with this consent or provide us with your personal information and credit-related information we may not be able to arrange or provide credit for you, provide other services, verify your identity or protect against fraud. Note: not all matters discussed below may be applicable to you.

How we handle your personal and credit-related information. The Parties may collect, use, hold and disclose personal information, and credit-related information about you for the purposes of arranging or providing credit to you, processing your application for credit, assessing whether to accept a guarantee of credit from you, managing that credit, direct marketing of products and services by us, complying with laws, managing our relationship with you, and allowing us to perform administrative tasks. We may collect this information from you or from third parties.

We are also required to collect your personal information to comply with our obligations under Australian law, including the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth)*.

Credit information includes information such as your identity information, the type, terms and maximum amount of credit provided to you, repayment history information, default information (including overdue payments), new arrangement information, personal insolvency information, court information and details of any serious credit infringements. Credit eligibility information is credit reporting information supplied to us by a credit reporting body and any information that we derive from it. Collectively, we refer to this as 'credit-related information'.

Personal information includes any information or an opinion about an identified individual, or an individual who is reasonably identifiable. The kinds of personal information we may collect about you include your name, date of birth, address, account details, occupation, and any other information we may need to identify you including publically available information from public registers and social media. If you are applying for finance we may also collect the number and ages of your dependents and cohabitants, the length of time at your current address, your employment details and proof of earnings and expenses. If you use our website or mobile applications we may collect information about your location or activity including

IP address, telephone number and whether you have accessed third party sites, the date and time of visits, the pages that are viewed, information about the device used and other user location information. We may collect some of this information using cookies (for more information please see the Website Terms of Use/Policy at <a href="https://www.pepper.com.au/privacy-policy">www.pepper.com.au/privacy-policy</a>.

Access to information and Privacy Policies You may gain access to the personal information and credit-related information that we hold about you by contacting us. A copy of Pepper's privacy policy can be obtained at www.pepper.com.au/privacy-policy or by emailing privacyofficer@pepper.com.au. Links to the privacy policies and credit reporting policies of our Mortgage Insurers and credit reporting bodies (CRBs) are shown at the end of this consent. These privacy policies and credit reporting policies contain information about how you may access or seek correction of your personal information and credit-related information, how that information is managed, how you may complain about a breach of your privacy and how that complaint will be dealt with. They also contain information on 'notifiable matters' including things such as the information we use to assess your creditworthiness, the fact that CRBs may provide your personal information and credit-related information to credit providers to assist in an assessment of your credit worthiness, what happens if you fail to meet your credit obligations or commit a serious credit infringement - including our right to report a default or a serious credit infringement to CRBs, your right to request that CRBs not use your credit-related information for the purposes of prescreening credit offers, and your right to request a CRB not to use or disclose credit-related information about you if you believe you are a victim of fraud.

Consumer and commercial credit-related information We may exchange your commercial and consumer credit-related information with entities listed below to assess an application for consumer or commercial credit and manage that credit (including to collect any payment that is overdue). In particular, we can obtain credit-related information about you from a CRB providing both consumer and commercial credit-related information.

**Exchange information with credit providers** We may exchange your personal information and credit-related information with other credit providers for the purposes of assessing your creditworthiness, credit standing, and credit history or credit capacity.

**Disclose information to guarantors** We and our Mortgage Insurers may disclose your personal information and credit-related information to any person (or their authorised representative) who proposes to guarantee or has guaranteed repayment of any credit provided to you or who indemnifies you in any way.

**Exchange information** We may exchange personal information and credit-related information with the following types of entities, some of which may be located overseas. Please see our privacy policy for more information.

- · The CRBs identified below
- · The lenders' mortgage insurers identified below
- Introducers including finance brokers, dealers, suppliers, mortgage managers, and persons who assist us to, or jointly with us, provide our products and services to you
- Any person who represents you including your financial consultants, accountants, lawyers, advisers, referees (such as your employer, to verify information you have provided) and representatives including executors, administrators, guardians, trustees attorneys and persons holding power of attorney
- Our auditors, accountants, lawyers, attorneys, and other external advisors
- Any industry or regulatory body, government authority, tribunal, court or otherwise in connection with any complaint regarding the approval or management of your lease or loan – for example if a complaint is lodged about us
- Any investors, agents or advisers, trustees, ratings agency or businesses assisting us with funding for credit made available to you or any entity that has an interest in your finance or our business
- Any person where we are authorised or required to do so by law, such as under the Anti-Money Laundering and Counter Terrorism Financing Act 2006 (Cth), or by government and law enforcement agencies or regulators, or where you have provided us consent
- Entities to whom we outsource some of our functions and external service providers (for example IT services, entities to help verify your identity including organisations providing online verification of identity, entities to help verify your income and expenditure, entities to help identify, investigate and prevent illegal activities such as fraud etc) or that provide information and infrastructure systems
- Other financial institutions such as banks, for example to process a claim for mistaken payment
- · Real estate agents
- Medical professionals, medical facilities or health authorities who verify health information you may provide
- Insurers, valuers, debt collection agencies auditors, insurers, re-insurers and health care providers
- Any person considering acquiring an interest in our business or assets
- · Any person who is a supplier of an asset to you
- · Security registration bodies
- Other persons who have an interest in the property offered to us as security
- Other borrowers or guarantors (if more than one) or borrowers or prospective borrowers of any credit you guarantee or propose to guarantee
- Any of our associates, related entities or contractors such as claims related providers including assessors and investigators that help us with claims
- · Associated businesses that may want to market products to you

**Customer identification** We and our Mortgage Insurers may disclose your name, date of birth and address to an organisation, including CRBs, providing verification of your identity to request an assessment of whether that information matches information they hold in their files (an "Information Match Request")

(this may also include online electronic identity verification). Your personal details will be matched to information held by the issuer of

the identification document (the "Official Record Holder") via the use of third party systems. Alternative means of verifying your identity may be available.

We may also use information about your Australian Passport, state or territory driver licence, Medicare card, citizenship certificate, birth certificate, and any other identification documents to match those details with the relevant registries using third party systems and record the results of that matching.

Mortgage Insurers We may disclose personal information and credit-related information to the lenders mortgage insurers and the title insurers (collectively, Mortgage Insurers) listed below. Where permitted by the Privacy Act 1988, the Mortgage Insurers may disclose your personal information and credit-related information to us and to third parties including: the CRBs listed below; rating agencies; the Mortgage Insurer's related entities, service providers, agents, contractors and external advisors; reinsurers, other mortgage insurers and mercantile agents; payment system operators, other financial institutions and credit providers; other parties for the purposes of securitisation and fraud prevention; your guarantor or proposed guarantor; your referees and advisers; government and other regulatory bodies; and other entities. Where permitted by the *Privacy* Act 1988, the Mortgage Insurers may seek and obtain commercial and consumer credit-related information from a CRB including (but not limited to) information concerning your credit worthiness or credit history; and information about overdue payments.

Where permitted by the Privacy Act 1988, the Mortgage Insurers will hold, use and disclose your personal information and credit-related information for the purposes of securing and administering lenders' mortgage insurance for your mortgage, including: assessing whether to provide insurance, including to assess the risk of you defaulting or the risk of a guarantor being unable to meet their liability; managing and varying the insurance; dealing with claims, enforcing a mortgage and recovering the proceeds of sale; assessing hardship; conducting risk assessment and management involving securitisation; for fraud prevention; for credit scoring, portfolio analysis and reporting; to comply with regulatory requirements; to verify personal information and credit-related information provided to it; or for any purpose required or permitted under the insurance contract, the Insurance Contracts Act 1984 (Cth) and the Privacy Act 1988. If the personal information and credit-related information is not disclosed to the Mortgage Insurer(s), it will not be possible for the Mortgage Insurer to process the credit provider's request for insurance and we may not be able to arrange or provide credit for you, or provide other services.

The Mortgage Insurers that we may disclose your personal information and credit-related information to are:

Genworth Financial Mortgage Insurance Pty Ltd who can be contacted and a copy of the privacy policy and credit reporting policy obtained on (02) 8248 2597 or <a href="www.genworth.com.au">www.genworth.com.au</a>; and

QBE Lenders' Mortgage Insurance Limited who can be contacted and a copy of their privacy policy and credit reporting policy obtained on 1300 367 764 or <a href="https://www.qbelmi.com">www.qbelmi.com</a>.

The privacy policies and credit reporting policies of the Mortgage Insurers contain information about how they collect, use, hold and disclose your personal information and credit-related information, how you may access the personal information and credit-related information those entities hold about you, how to seek correction of that information, how you may complain about a breach of your privacy, and how that complaint will be dealt with.

**Information given about other people** If you have provided us with information about another individual (such as your employer, spouse, referee or solicitor), you must let them know that:

- We have collected their personal information to assess your application and manage any credit provided to you
- We may exchange this information with any parties set out in this document and our privacy policy
- We handle their personal information in the way set out in our privacy policy and that they can obtain a copy of Pepper's privacy policy at <a href="www.pepper.com.au/privacy-policy">www.pepper.com.au/privacy-policy</a> or by emailing <a href="mailto:privacyofficer@pepper.com.au">privacy-policy</a> or by

Where you provide us with the personal information of another person, you confirm that you are authorised to provide these identification details to us on that person's behalf.

Overseas Disclosure We and our Mortgage Insurers may disclose your personal information, and credit-related information to overseas entities including related entities and service providers located overseas in the United Kingdom, European Union, Asia Pacific, United States of America and the Philippines. Overseas entities may be required to disclose information to relevant foreign authorities under a foreign law. More information on overseas disclosure may be found in the entities' privacy policies. Whilst we attempt to select and secure reputable offshore service providers, we are not liable for any breach or misuse of information sent offshore. An overseas entity may not be subject to privacy laws or principles similar to those which apply in Australia, and any information disclosed to an overseas entity may not have the same protection as under the Australian Privacy law. You may not be able to seek redress for any breach of your privacy which occurs outside of Australia.

Storage and Security We and our Mortgage Insurers may store your personal information and credit-related information in cloud or other types of networked or electronic storage and will take reasonable steps to ensure its security. However, it is not always practicable to find out where your information may be accessed or held, as electronic or networked storage can be accessed from various countries via an internet connection.

**Verification of Income** We may disclose your personal information to our mutually agreed intermediary, Verifier Australia Pty Ltd (Verifier) for the purposes of verifying your income. Verifier will then, on your behalf:

- request access to data that organisations hold about your superannuation contributions, payroll and employer. This request is made using your right of access to your personal information, in accordance with the Privacy Act 1988; and
- calculate your income and give Us a response about your income and employment.

Following this, We will use the information returned to Us from Verifier to assess your application with Us.

If your income can't be electronically verified, you'll be given an alternative option.

We will not disclose your personal information to Verifier until we have verified your identity.

You can ask Us to give you access to the data that Verifier obtains, and the response they give Us, at any time.

Verifier Australia Pty Ltd (Verifier) - more information about how Verifier uses, discloses, and stores your data is available here:

https://www.verifier.me/ https://www.verifier.me/privacy/

Credit Reporting Bodies We and our Mortgage Insurers may exchange your personal information and credit-related information with the CRBs listed below. The information may be included in reports that the CRBs give other organisations (such as other lenders) to help them assess your credit worthiness. Some of the information may adversely affect your credit worthiness (for example if you have defaulted on your loan) and accordingly, may affect your ability to obtain credit from other lenders.

Illion -

Illion.com.au

http://www.illion.com.au/privacy-policy

Experian Australia Credit Services Pty Limited - experian.com.au http://www.experian.com.au/privacy-policy

Equifax Pty Limited equifax.com.au
https://www.equifax.com.au/privacy

**Electronic Communications Consent (ECC):** I/We consent to the receipt of notices and other documents electronically. I/We nominate and authorise Pepper to act on instructions sent electronically by me/us, this consent and authority will apply to all communications permitted to take place electronically by law. I/We understand that upon giving this consent:

Pepper may no longer send paper copies of notices and other documents sent to me/us

I/we should regularly check my/our electronic communications for notices and other documents and ensure my/our email address/ residential address and contact numbers remains current (or as otherwise notified to Pepper).

Pepper may send the notices and other documents by email, or provide a notice in an email that the documents are displayed on and can be retrieved from a website; and

I/we may withdraw my/our consent to the giving of notices and other documents by electronic means at any time, by notifying Pepper in writing.

I/we understand that the provision of electronic documents does not alter my/our obligations under any terms and conditions of any credit contract. I/We have facilities to enable us to print the notice or other document sent to me/us electronically.

I/we understand that Pepper will send electronic communications to the email address for service you have nominated in your loan application.

#### SIGNATURE AND DATE

I acknowledge and confirm that:

- · I consent to the use and disclosure of my personal information and credit-related information as set out above;
- where I provide personal information about any other person I am authorised by that person to do so;
- personal information that I provide will be used for identity verification purposes; and
- personal information that I provide will be subject to an Information Match Request in relation to relevant Official Record Holder information, and that a corresponding Information Match Result will be provided via the use of third party systems.
- I/we consent to receiving notices and other documents from Pepper Money electronically to the email address for service nominated in the loan application as detailed in the Electronic Communications Consent (ECC) above.

Name (print)	Signature
Date	
Name (print)	Signature
Date	
Name (print)	Signature
Date	
Name (print)	Signature
Date	

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## Requirements and Objectives

(For Regulated Loans)

Complete if the loan is regulated and if unsure call us on 1800 737 737

Application ID				
Customer 1 Full Name:				
Customer 2 Full Name:				
Email address for		Postal	address for	
service of notices and		service	of notices	
other documents		(PO Box a	ddresses are not	
		acceptable	e)	
What are the Requirements of *standard features, *must select at least or				
	Investment#	Variable*	□ P&I	☐ Interest Only
	Offset	☐ Redraw*	☐ Visa Debit Card	Repay the Loan Early*
☐ Make Additional Payments*				
•		0 0	l	/-)-
If the customer requires interes	st only repayments	on an Owner Occupied	Loan, please provide reas	on(s):
Loan Amount Sought: \$				
Preferred Loan Term:				
Door the quetomor need to harrow	, additional funds to m	and lane actablishment for	s stamp duty and/ar large so	sts? OYes ONo
Does the customer need to borrow If yes, please estimate the amo		leet loan establishment lees	s, stamp duty and/or legal co	sts? • Yes • No
if yes, pieuse estimate the unio	varie required			
Any other loan features require				
the customer not covered above	ve?			
WHAT ARE THE OBJECT	CTIVES OF THE	E CUSTOMER?		
La car Duma ca c	<b>A</b>	Comments		
Loan Purpose (select more than one if applicable)	Amount	Comments (including how the custon	ner will benefit)	
1. Purchase	ф			
i. i dicilase	\$			
2. Refinance	\$			
				rrent term remaining on their existing
2. Refinance	\$	If the customer's preferred loan, please provide reason		rrent term remaining on their existing
<ul><li>2. Refinance</li><li>3. Construction</li></ul>	\$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> </ol>	\$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> </ol>	\$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> </ol>	\$ \$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> </ol>	\$ \$ \$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> </ol>	\$ \$ \$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> </ol>	\$ \$ \$ \$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> <li>Other</li> </ol>	\$ \$ \$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> </ol>	\$ \$ \$ \$ \$ \$			rrent term remaining on their existing
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> <li>Other</li> </ol>	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	loan, please provide reaso	on(s) (required)	
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> <li>Other</li> </ol>	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	loan, please provide reaso	on(s) (required)	
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> <li>Other</li> <li>TOTAL</li> </ol> Has any customer had any late	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	loan, please provide reason	nistory such as current or	prior defaults or bankruptcies?
<ol> <li>Refinance</li> <li>Construction</li> <li>Renovations</li> <li>Debt Consolidation</li> <li>Business Purpose</li> <li>Pay ATO Debt</li> <li>Cash Out</li> <li>Vacant Land</li> <li>Other</li> <li>TOTAL</li> </ol> Has any customer had any late Yes No	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	loan, please provide reason	nistory such as current or	prior defaults or bankruptcies?

POSSIBLE ADVERSE CHANGE TO FIN	IANCIAL SITUATION					
Does the customer plan or anticipate changes to their lifestyle, other than retirement, that will impact their current and future financial circumstances (e.g. taking unpaid leave, moving interstate, reducing their work hours)  Yes No						
If yes, provide details including expected impact of anticipated changes, such as when they are likely to start and cease.						
HOW DOES THE CUSTOMER INTEN	O TO REPAY THE LOAN AFTER THEY RETIRE?					
Required if the customer is 50 years old or greater is owner occupied.	er AND loan terms will extend beyond their 67th birthday AND security property					
Repay by instalments prior to retirement	☐ Downsize principal place of residence					
☐ Sale of investment property	☐ Sale of business					
Lump sum from Superannuation	Recurring income from Superannuation					
☐ Income from other investments	Other, please specify below:					
BROKER ACKNOWLEDGEMENTS						
The customer(s) speaks and understands English fl the interview was conducted in the following langua fluent in and the customer speaks and understands	ge which I am					
☐ I confirm all information provided to Pepper in relation to this customer's application for credit is/will be true and accurate.						
☐ I confirm I have discussed all costs and fees and charges involved in this transaction with the customer.						
☐ I confirm the customer understands the pros and	cons of the product features selected above for their loan.					
☐ I confirm that the distribution of this product is co	nsistent with the current Target Market Determination					
Broker Signature	Date					
Broker Name						

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#### CUSTOMER ACKNOWLEDGEMENTS

- Where I/we are consolidating or refinancing existing debts, I/we understand that repaying these debts over a longer term may cause more interest to be paid and equity in the subject property to build at a slower rate.
- By submitting this application, I/we consent to receiving notices and other documents from Pepper Money electronically and that electronic communications will be sent to the email address for service I/we have nominated in this loan application.
- I/we acknowledge that, Pepper Money may no longer send paper copies of notices, statements, disclosures and other documents to you.
- · I/we acknowledge that, I/we need to check our email regularly for notices, statements, disclosures and other documents.
- I/we acknowledge that, Pepper Money may send notices, statements, disclosures and other documents by email, or by emailing me/us to notify me/us that the document is displayed on, and can be retrieved from, a website.
- I/we acknowledge that, I/we can withdraw your consent to receiving notices, statements, disclosures and other documents electronically at any time.
- I/we understand that documentation may be requested to verify the information provided in this application.
- I/we understand and agree that Pepper Money may cancel or withdraw an application, approval or offer for credit facilities if it believes the particulars are not true and correct.
- · This document accurately and fairly reflects my/our requirements and objectives for this loan application.

Name	Date	
Signature		
Name	Date	
Signature		



### Declaration of Financial Position

(Self-employed applicants only)

LOAN DETAILS	

Loan Amount \$		Loan Terr	m					
BORROWER DETAILS								
	Applicant/Guarantor 1		Applicant/Guarantor 2					
Full Name								
Company Name								
ABN/ACN								
Occupation								
Term Self-Employed	Years Months		Years Months					
FINANCIAL POS	SITION DECLARATION							
	Applicant/Guarantor 1		Applicant/Guarantor 2					
Taxable income (annual) after all business expenses								
Rental Income (annual)								
PAYG Income (annual)								

- 1. I/We have carefully considered my/our financial position and in accordance with Pepper's recommendation have sought and obtained such financial and other advice as I/we consider appropriate for this loan.
- 2. I/We are aware of my/our financial obligations under my/our proposed loan with Pepper.
- 3. I/We are satisfied that I/we am able to meet the repayments on the proposed loan as well as all of my/our other financial commitments (including living expenses) without hardship.
- I/We have reviewed this document and confirm its accuracy, including any parts of the document that are not completed in my/our handwriting.
- 5. I/we acknowledge that Pepper is relying on this statement in considering whether or not to approve my/our loan application.

Applicant 1	Date	Signature	
Applicant 2	Date	Signature	
Guarantor 1	Date	Signature	
Guarantor 2	Date	Signature	

Please email application to CRE@pepper.com.au or fax to 02 8076 0016

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## Pepper Accountants Letter

CERTIFICATE FOR COMPLETION BY ACCOUNTANTS									
Client's Name									
Client's Business Address									
Trading Name					ABN				
Period for which we have prepa		From				То			
Years for which tax returns have been lodged									
Are the accounts audited?									
Gross Taxable Income and any non cash deductions (last 2 years, 3 if available)									
Gross Taxable Income Non Cash Deductions (e.g. depreciation)									
\$		\$						Year	
\$		\$						Year	
\$		\$						Year	
Principal source(s) of income									
Other information you wish to p	rovide (eg reference at	client's	s characte	r or strengt	h of incom	e source);			
We make no comment on the client's ability to make repayments under any loan. We have prepared the accounts based on information provided by the client. We have no reason to doubt that the accounts disclose a fair picture of the client's affairs.									
We have prepared this report in o	good faith, but we accep	ot no lia	ability for it						
I am a member of									
☐ CPA Australia	☐ CPA Australia ☐ Chartered Accountants Australia and New Zealand							Zealand	
☐ Institute of Public Accounta	ants			Oth	er				- 000
Registration no.									a. C.
Print Name					Signatu	re			Oiroi
Date									online A enilin
Firm Name									
Address									
Email				Phon	e Number				